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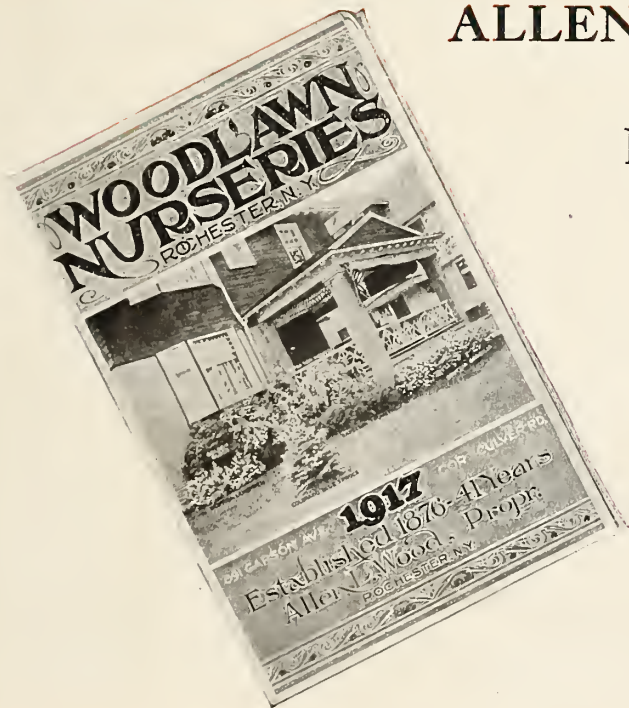
# Woodlawn Nurseries



ALLEN L. WOOD, Proprietor

893 GARSON AVENUE

Rochester, N. Y.



*Our 72-page Catalog is yours FREE for the asking*

We have limited the edition, because of increased cost of publishing. Therefore we say to you—Send at once if you wish your copy of this book with its attractive cover, and valuable information about *what* to plant in your locality, *how* to plant, and when to trim and spray.

M. F. L. Mulford

At Washington

County

State

D.C.

(Landscape Gardener - U.S. Dept. of Agriculture)

Street

R. F. D.

Box

POSTMASTER:—Please notify us if this cannot be delivered and we will send postage for forwarding or return.

# WOOD'S CHOICE ROSES

If sent by mail, add 5c per bush.

Our Roses are strong, hardy, field grown plants, and will bloom the first year.



**Frau Karl Druschki**

- American Beauty (Rich Crimson)—35c.
- Baby Rambler, Dwarf (Crimson)—25c.
- Black Prince (Dark Red, shaded Black)—25c.
- C. F. Meyer (Large, Silvery Pink)—25c.
- Earl of Dufferin (Red)—25c.
- Frau Karl Druschki (Pure White)—25c.
- General Jacqueminot (Crimson)—25c.
- Gruss an Teplitz (Scarlet)—25c.
- Kaiserin Augusta Victoria (White)—35c.
- Killarney (Pink, Queen of the Irish Roses)—25c.
- La France (Silvery Pink)—25c.
- Mad. Alfred Carrier (White)—25c.
- Mad. Gab. Luizet (Soft Pink)—25c.

- Marshall P. Wilder (Cherry Red)—25c.
- Moss, Crested (Deep Pink)—25c.
- Moss, Perpetual Red—25c.
- Moss, Perpetual White—25c.
- Mrs. John Laing (Clear Pink)—25c.
- Mrs. R. G. S. Crawford (Deep Rosy Pink)—25c.
- Paul Neyron (Pink)—25c.
- Persian Yellow—25c.
- Prince Camille de Rohan (Dark Red)—25c.
- Soleil d' Or, or Golden Sun (Rich Yellow)—35c.



**Tree Rose**

Tree Roses are grafted on hardy rose canes, four to five feet high, are tree shaped, and when in full bloom are objects of beauty. They need winter protection. We can supply very strong trees, that will bloom the first year, in the following colors: **Crimson, Pink, Red, White and Yellow. 50c each.**

## CLIMBING ROSES

- Climbing American Beauty (Rich Crimson)—35c.
- Crimson Rambler—25c.
- Dorothy Perkins (Shell Pink)—25c.
- Pink, White and Yellow Rambler—25c.

## WE PREPAY FREIGHT CHARGES

On all orders of \$10.00, \$15.00, \$25.00, \$50.00 or over, we will prepay freight charges to any station in the different States as follows:

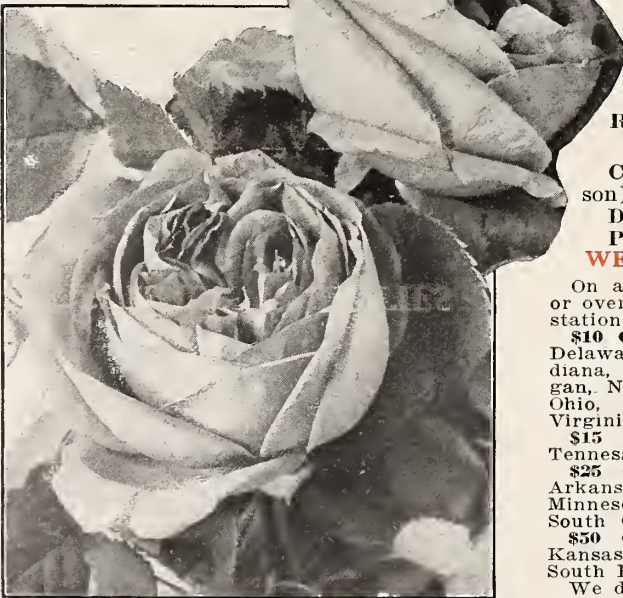
**\$10 Orders or Over Prepaid to—**Connecticut, Delaware, District of Columbia, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia.

**\$15 Orders or Over Prepaid to—**Kentucky, Tennessee, Wisconsin.

**\$25 Orders or Over Prepaid to—**Alabama, Arkansas, Florida, Georgia, Iowa, Louisiana, Minnesota, Mississippi, Missouri, North Carolina, South Carolina.

**\$50 Orders or Over Prepaid to—**Colorado, Kansas, Nebraska, Oklahoma, North Dakota, South Dakota, Texas, Utah.

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**Climbing American Beauty 35c each**



# PLANTS AND BULBS



Darmouth

Purpurea Superba

Dorata

**Paeonies**—We have the following list of choice Paeonies to offer. They are two years old, extra strong, have three to five eyes, and are the best varieties that can be planted. Prices, except otherwise noted, 25c each; 5 for \$1.00; \$15.00 per 100. If sent by mail, add 5c per plant.

**Atrorubra Plena** (dark red).

**Darmouth** (white with yellow tints).

**DeJussien** (variegated—red with yellowish white center).

**Delachei** (purplish red).

**Dorata** (delicate blush).

**Duchess de Nemours** (sulphury white).

**Edulis Superba** (brilliant pink).

**Festiva** (white).

**Fringe Leaved** (delicate fern-like foliage and double scarlet-crimson flowers)—35c each; 4 for \$1.00.

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**Hamlet** (Pink—very large flowers).

**L. Indispensable** (creamy white).

**Louis VanHouttei** (cherry red).

**Mad. de Verneville** (silvery white).

**Modeste Guerin** (bright pink).

**Purpurea Superba** (deep carmine).

**Queen's Perfection** (yellowish white).



Phlox

**Phlox**—We have select, field grown plants to offer in the following colors: Lilac, Pink, Purple, Red, Variegated, White. 15c each; \$1.25 per 10. If sent by mail, add 5c per plant.

**Lily of the Valley**—Flowers small, bell-shaped, in pretty racemes; very fragrant. 10c each; 50c per 10; \$3.00 per 100. If sent by mail, add 1c per plant.

**Iris, Japan**—Flowers are eight inches in diameter, and the most delicate and beautiful combinations of colors imaginable. 20c each; \$1.50 per 10. If sent by mail, add 5c per plant.



Japan Iris





## WOOD'S RELIABLE APPLE TREES

Are true to name because they are limited from bearing trees.

### PRICES OF TWO-YEAR-OLD APPLE TREES

(Except Woodlawn Golden Pippin and Delicious.)

	Each	Ten	Hundred
5 to 7 ft., XXX	25c	\$2.50	\$17.50
3 to 4 ft., XX	30c	2.00	14.00
4 to 5 ft., X	25c	1.50	10.00

5 Trees at 10 rate; 50 at 100 rate.  
One-Year-Old Trees, 3 ft. and up, 25c each; \$2.00 per 10; \$15.00 per 100.  
Dwarf Apple Trees, 3 ft. and up, 40c each; \$3.00 per 10.

### SUMMER VARIETIES

Early Harvest—Medium size; pale yellow.  
Red Astrakhan—Medium size; one of best.  
Sweet Bough—Large, pale yellow; tender flesh.  
Yellow Transparent—Earliest of all apples.

### AUTUMN VARIETIES

Bronchus of Oldenburg—Red striped; tender and juicy. The fruit brings a high price on the market.  
Pomaceous (Snow)—One of the finest dessert apples.  
Mildew Blush—Pale yellow with red cheek.



Woodlawn Golden Pippin

Woodlawn Golden Pippin—Is one of the very best varieties. The apple is golden yellow, with a delicious flavor. 50c each; \$4.00 per 10.



Wealthy

Wealthy—Large, with pale yellow skin, blushed and marked with stripes and patches of red.

### WINTER VARIETIES

Hudson—Large, bright red apple. One of the most popular and profitable sorts for table or market.  
Delicious—Large, dark red; uniform size, 40c each; \$3.00 per 10.  
Jonathan—Brilliant red; one of the best varieties for either table or market.  
King—A superb red apple of the largest size and finest quality.  
Northern Spy—Large, striped; mild flavor. One of the finest late keeping apples.  
Thurston Greening—Is of the highest quality and ranks next in popularity to the Baldwin.  
Bramble Beauty—A large, smooth, uniform sized apple beautifully shaded and striped with red.  
Strawberry Winesap—Medium to large; uniform size and shape; red tinged with yellow.  
Winter Banana—Fruit large, clear pale yellow with beautiful contrasting pinkish-red blush.

McIntosh Red

McIntosh Red—A very attractive apple of a deep red color and of good uniform size.

### CRAB APPLE TREES

Hyship—Large, deep crimson.  
Transcendent—Yellow with rich crimson cheek.  
Keweenaw—Yellow splashed with red; large.  
Whitney—Red; very hardy; a great bearer.

## PEAR TREES

### SPECIAL PRICES OF STANDARD PEAR TREES

	Each	Ten	Hundred
5 to 7 ft., XXX	35c	\$2.50	\$15.00
4 to 5 ft., XX	30c	2.00	12.50
3 to 4 ft., X	25c	1.50	8.00

### SUMMER PEARS



Bartlett

Bartlett—Large, golden yellow; tree is a strong grower and bears young and abundantly. The best and most popular of all pears both for market and home use.

### FALL AND WINTER PEARS

Bonne d'Anjou—Large, buttery, melting, rich, vinous. The best late fall and early winter variety. October to January.  
Kieffer—A popular pear with fruit growers. Large, rich yellow; valuable for canning.  
Seckel—Our most highly flavored Pear, the standard of excellence. Fruit small, yellowish brown, with a russet-red cheek.  
Sheldon—Of the very first quality; russet and red; melting, rich and delicious.

### PRICES OF DWARF PEARS

	Each	Ten	Hundred
3 to 4 ft., XXX	35c	\$2.50	\$15.00
2 1/2 to 3 ft., XX	30c	2.00	12.50
2 to 2 1/2 ft., X	25c	1.50	8.00

Bonne d'Anjou—A great money-making dwarf that should be extensively planted.  
Bartlett—Dwarf pears are similar to the standard fruit of the same variety.  
Seckel—This variety is valuable, both as a standard and dwarf.



Clapp's Favorite

Clapp's Favorite—This is without doubt the most productive pear in cultivation. It is of very large size; pale lemon yellow color with a bright crimson cheek; earlier than Bartlett. The fruit should be picked at least ten days before it would ripen on the trees. Pears ready to pick in Aug. and Sept.

### QUINCE TREES

Each Ten Hundred  
3 to 4 ft., XXX 35c \$3.00 \$22.50  
Champion—Will bear more quickly than any other variety. Trees in the nursery row often bear when two years old. The fruit is large and handsome.



Orange

Orange—More largely planted than any other variety. Orange is large, bright golden yellow. Cooks very tender and has a fine flavor.



Wood's Improved Culbert

### RED RASPBERRIES

Wood's Improved Culbert—Culbert is one of the old standard, reliable sorts that will give a good crop of large red berries that are firm, have rich flavor, and are of very fine quality; it is more largely grown than any other variety. We recommend it for either home use or field culture. Price, 40c per 10; \$1.50 per 100; \$10 per 1,000.

St. Regis Everbearing—A genuine, practical, profitable, continuous—to-fall bearing red raspberry. Fruit commences to ripen with the earliest and continues on young canes until October. Berries bright crimson, large size, rich, sugary, with full raspberry flavor. Wonderfully prolific, the first or main crop equalling any red variety known. Price, 8c each; 60c per 10; \$2.00 per 100; \$15.00 per 1,000.

Columbian—Very large, dark red, bordering on purple; a very strong, robust grower, hardy and very productive. Valuable for market. Price, 60c per 10; \$2 per 100; \$12 per 1,000.

Herbert—Iron clad variety; originated in Canada. Fruit large, bright red; very productive. Price, 10c each; 25c per 10; \$2.25 per 100; \$17.50 per 1,000.



Blowers—Mammoth Blackberry

### BLACKBERRIES

Blowers—"The Giant of all Blackberries." It is an upright, mammoth grower, is very hardy and enormously productive. Commences to ripen about the middle of July and bears about two months. Price, 10c each; 25c per 10; 60c per 100; \$2.50 per 100; \$20 per 1,000.

Snyder—"The Old Faithful" of the Blackberries. Medium size; sweet and melting to the core; very hardy and wonderfully productive; valuable for home use and market. Price, 60c per 10; \$2 per 100; \$15 per 1,000.

Elkhardt—One of the hardiest and finest blackberries in cultivation. Price, 60c per 10; \$2 per 100; \$15 per 1,000.



### CURRENTS

Price of 2-year-old Currant Bushes, covered where noted, 10c each; 75c per 10; \$5 per 100.

Wood's Improved Cherry—A strain of the original Cherry which we have been testing and improving for years. One of the best of all red.

Red Cross—Large red; long clusters; mild, pleasant flavor; a vigorous grower and very productive.

Fay's Profile—The most popular Red Currant; very large and handsome.

White Grape—Very large, yellowish-white. Perfectum—Very large, beautiful bright red, flavor rich, mild sub-acid. A great bearer. Price, 20c each; \$1.50 per 10; \$8 per 100.

Wood's Giant Black—This is the largest and finest black variety known. The clusters are large, and the berries are of unusual quality. It is a strong and prolific bearer. Much valued for jellies. Price, 25c each; \$2 per 10.

### GOOSEBERRIES

### PRICE OF 2-YEAR-OLD GOOSEBERRY BUSHES

Each Ten Hundred Thousand  
15c \$1.50 \$7.50 \$45.00  
If sent by Mail, add 3c per bush.  
Bovington—Large, handsome, pale green and of splendid quality.

Pearl—This variety bears a great resemblance to the Downing. It is very hardy; free from mildew; superior in size and quality. The fruit is pale green, fine for cooking.

Assolady—An American seedling of large size, smooth, prolific and hardy, of best quality. This has been tested over a wide extent of territory by the side of all the leading varieties. A wonderful cropper, with bright, clean, healthy foliage.



### GRAPES

Price of 2-year-old Grape Vines  
15c each; 25c per 10; \$1 per 100; \$5 per 1,000.

Concord—There are more Concord vines planted by vineyardists than all other varieties combined. Branch is large; shatterproof.

Brighton—A large, delicious, red grape. Niagara—Occupies the same position among the white varieties as Concord among the black; the leading profitable market sort.

Warden—Much larger, compact, handsome; berries larger than those of the Concord.

### ASPARAGUS

Price of 2-year-old Asparagus Roots, \$1.00 per 100; \$6.00 per 1,000. If sent by mail, \$1.25 per 100.

Rare's Mammoth—Tall and vigorous and throws large shoots which remain white.

### RHUBARB-PIEPLANT

Wood's Famous Strawberry Rhubarb. Price—10c each; 25c per 10; 50c per 100; \$1 per 100. If sent by mail, add 2c per plant.

## SPECIAL PRICE LIST OF FRUIT TREES, SMALL FRUIT PLANTS, SHRUBS AND ORNAMENTALS FOR 1917

### PEACH TREES

PRICES OF PEACH TREES				PRICES OF WOODLAWN GOLDEN AND HALE			
(Except Woodlawn Golden and Hale)							
	Each	Ten	Hundred		Each	Ten	Hundred
4 to 5 ft., XXX	25c	\$2.50	\$10.00	4 to 5 ft., XXX	35c	\$3.00	\$20.00
3 to 4 ft., XX	20c	1.50	8.00	3 to 4 ft., XX	25c	2.50	15.00
2 1/2 to 3 ft., X	15c	1.00	5.00	2 1/2 to 3 ft., X	20c	1.50	8.00

5 Trees at 10 rate; 50 at 100 rate.



Site view of an Elberta Peach Orchard, owned by Mr. Dudley Watson, Medina, N. Y. Trees purchased from "Woodlawn Nurseries."

Elberta—One of the most valuable varieties. Large, handsome, with golden yellow skin, covered with a bright crimson blush. Flesh yellow, juicy; valuable for market.  
Crawford's Early—A magnificent, large, yellow peach, of good quality. Vigorous and prolific; one of the most popular varieties.  
Crawford's Late—Very large and good; ships here about the close of peach season.  
Hale of Georgia—Very large white peach with red cheek; very productive.  
Champion—Large, handsome, creamy white with red cheek; sweet, rich, juicy.



Hale

Hale—to size it is one-third to one-half larger than the Elberta and is more highly colored. The skin is deep crimson. Flesh is golden yellow, firm and has a most delicious flavor. The pit separates easily from the flesh. It is exceptionally valuable as a commercial peach owing to its unusual keeping and shipping qualities. Will ship nearly as well as an apple.

### APRICOT TREES

Woodlawn Golden—A new variety which we recommend for general culture. The fruit is large and highly colored; flesh is yellow, firm, and flowing over with rich, finely flavored juice. Fine for canning as well as being the most desirable for eating from the hand. The tree is a strong grower and very productive.

### CHERRY TREES



Bender

Bender—The Bender Sour Cherry is the newest and best of all sour. The fruit is far ahead of Montmorency in size, color, quality and quantity. It ripens between Early Richmond and Montmorency. We sell all Bender Sour Cherry trees under a special guarantee seal that is affixed to each tree or bundle of trees of this variety. None are genuine or true to name that are sold without this seal or by anyone other than the Woodlawn Nurseries, Rochester, N. Y.

PRICES OF BENDER CHERRIES			
	Each	Ten	Hundred
5 to 6 ft., XXX	50c	\$4.00	\$35.00
4 to 5 ft., XX	35c	3.00	25.00
3 to 4 ft., X	25c	2.00	15.00

5 Trees at 10 rate; 50 at 100 rate.

PRICES OF SOUR CHERRIES (EXCEPT BENDER)  
Each Ten Hundred  
5 to 6 ft., XXX 35c \$3.00 \$20.00  
4 to 5 ft., XX 30c 2.50 17.00  
Black Tartarian—Large; very productive. Gov. Wood—Clear light red; tender. Lumbert—Very large; jet black. Napoleon—Yellow with bright red cheek. Windsor—Large, liver-colored; best late.

### PLUM TREES

PRICES OF PLUM TREES  
Each Ten Hundred  
5 to 7 ft., XXX 35c \$3.00 \$20.00  
4 to 5 ft., XX 30c 2.50 17.00  
5 Trees at 10 rate; 50 at 100 rate.  
Abundant—Large and beautiful; amber, turning to rich, bright cherry; flesh light yellow and sweet.  
Barbank—Large and beautiful; clear cherry red; an abundant bearer; valuable market variety.  
Bradshaw—Very large; early; dark red; juicy and good. Very productive; valuable for market.  
Lombard—Violet red; a leading market variety.  
Reine Claude—Greenish-yellow; housewife's ideal plum for canning and preserving.



Wood's Improved German Plum  
Wood's Improved German Plum—Best of all Plums for drying. Juicy, rich, delicious.

### NORTHERN GROWN NUT TREES



Japan Chestnuts in the Bar

Chestnut, Japan—Of dwarf habit, hardy, and extremely productive. The tree comes into bearing at an early age, and is decidedly ornamental. 4 ft., 50c each; \$5 per dozen.



Butternut

Butternut—Produces large, handsome, elongated nuts with rich, sweet, oily kernel. 4 to 5 ft., 50c each; \$5.00 per dozen.



Black Walnut

Black Walnut—The tree is a rapid grower, producing a large, round nut of excellent quality. 4 to 5 ft., 50c each; \$5.00 per dozen.

Chestnut, American Sweet—This is the well-known native variety with which nearly everyone is familiar. It bears a nut of good quality and seldom fails to produce.



American Chestnut

A good crop. Chestnut trees are desirable for ornamental planting. 4 to 5 ft., 50c each; \$5.00 per dozen.

Chestnut, Spanish—Handsome, round-headed tree, producing large crops of very large nuts. Valuable shade tree and very ornamental. 4 ft., 50c each; \$5 per dozen.

Japan Walnut—A choice improved variety, grows with great vigor, forming a handsome head without pruning; has withstood a temperature of 20° below zero without injury. The shell is a little thicker than that of the English Walnut, which it resembles in a general way; kernels are meaty, delicate, and can be removed entirely. Tree begins to bear when 2 or 3 years old. 3 to 4 ft., 50c each; \$5 per doz. 4 to 5 ft., 75c each; \$7.50 per doz.



The Nuts in the above photograph were picked from a five-year old English Walnut tree near our office.

English Walnut—An exceedingly handsome tree for the lawn. It produces large crops of thin shelled, delicious nuts which are always in demand at good prices. The English Walnut can be grown in the Eastern and Northern States as well as in California and the South. It is grown successfully in Monroe County, N. Y., and we have some extra nice trees growing in our nursery. 2 to 3 ft., 30c each; \$3.00 per doz. 3 to 4 ft., 50c each; \$5.00 per doz. 4 to 5 ft., 75c each; \$7.50 per doz.



California Privet Hedge

California Privet—A rapid and vigorous grower. It has handsome glossy, oval-shaped leaves which remain on well into the winter. Very popular for ornamental hedges and trimmed specimens. 15 to 18 in., \$3.00 per 100; 18 to 21 in., \$4.00 per 100; 2 to 3 ft., \$5.00 per 100.

Barberry—Thunbergii—Dwarf growing hedge, very hardy; foliage, rich bright green which turns to a brilliant red in autumn; has red berries during the winter. 15 to 18 in., \$8.00 per 100; 18 to 21 in., \$10.00 per 100.

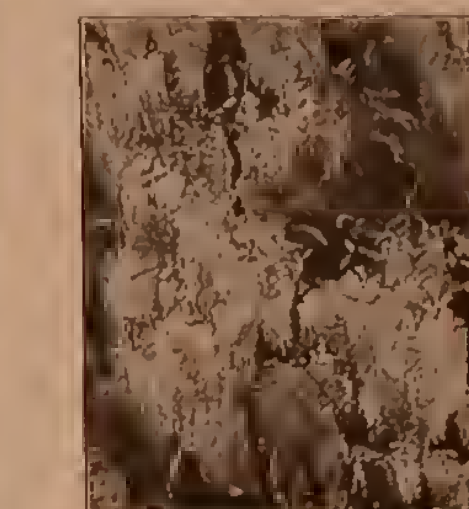


Hall's Japan Honey-suckle

Honey-suckle, Hall's Japan—A strong, vigorous grower, almost evergreen, with pure white flowers, turning to yellow; very fragrant; covered with flowers from July to December. 25c each.

Amelanchier Vireoides (Japan Ivy)—A beautiful, hardy, climbing plant of Japanese origin. It grows rapidly and clings with the tenacity of ivy; the foliage is very handsome green in summer, changing to crimson in autumn. For covering brick and stone structures, walls, stumps of trees, rockeries, etc., no plant is so useful. 25c each.

Chemnitz, Beurre d'Or—Very large, white flowers; rapid grower, 35c each.  
Chemnitz, Jackmanii—Large, purple flowers; abundant bloomer. 35c each.  
Chemnitz, Mue, Red, Andre—Flowers medium size, dark red. 35c each.  
Chemnitz, Pambolus—Single, white flowers borne in large panicles. 25c each.



Wistaria, Purple

Wistaria, Chinese Purple—One must see this plant in bloom to appreciate its magnificence. It flowers in spring in long drooping racemes; very beautiful; perfectly hardy. 25c each.

Wistaria, or Dutchman's Pipe—A rapid growing vine, with magnificent foliage and curious pipe-shaped brown flowers. 10c each.



Colorado Blue Spruce

Koster's Colorado Blue Spruce—The most beautiful variety of all evergreens; fine, compact habit, rich blue foliage. In great demand throughout the Eastern States where blue specimens are cultivated. 2 ft., \$1.50 each; 3 to 3 1/2 ft., \$2.00 each.

Norway Spruce, 2 to 3 ft., 10c each.



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**La France (Silvery Pink)—25c.**

**Mad. Alfred Carrier (White)—25c.**

**Mad. Gab. Luizet (Soft Pink)—25c.**



**Climbing American Beauty 35c each**

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**Moss, Crested (Deep Pink)—25c.**  
**Moss, Perpetual Red—25c.**  
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**Mrs. John Laing (Clear Pink)—25c.**  
**Mrs. R. G. S. Crawford (Deep Rosy Pink)—25c.**  
**Paul Neyron (Pink)—25c.**  
**Persian Yellow—25c.**  
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**Soleil d' Or, or Golden Sun (Rich Yellow)—35c.**



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**Pink, White and Yellow Rambler—25c.**

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**\$10 Orders or Over Prepaid to—**Connecticut, Delaware, District of Columbia, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia.

**\$15 Orders or Over Prepaid to—**Kentucky, Tennessee, Wisconsin.

**\$25 Orders or Over Prepaid to—**Alabama, Arkansas, Florida, Georgia, Iowa, Louisiana, Minnesota, Mississippi, Missouri, North Carolina, South Carolina.

**\$50 Orders or Over Prepaid to—**Colorado, Kansas, Nebraska, Oklahoma, North Dakota, South Dakota, Texas, Utah.

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**Japan Iris**



# ORNAMENTAL SHRUBS AND TREES



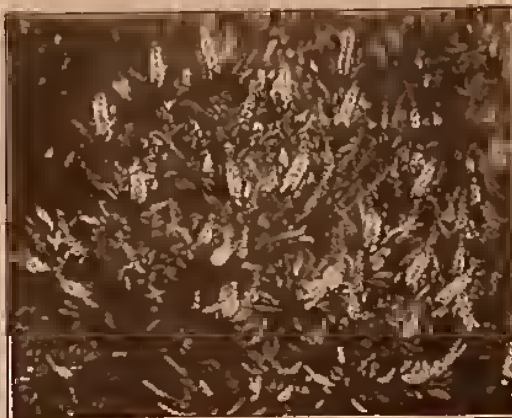
**Althea, or Rose of Sharon**  
Althea, or Rose of Sharon—Blossoms in Sept.  
Colors: Pink, Purple, Red, White. 25c each.



**Butterfly Bush**  
Butterfly Bush—New, hardy variety, bearing lilac-colored flowers from early Summer till frost; blooms first season. 35c each.



**Golden Elder**  
Elder, Golden Leaved—Beautiful variety with light yellow leaves. 25c each.



**Clethra Alnifolia**  
Clethra Alnifolia, or Sweet Pepper Bush—Blossoms every season without fail; flowers pure white, in spikes three to six inches long. 25c each.



**Spirea, Van Houttei**  
Spirea, Van Houttei—Without doubt the finest of all the Spireas. The bush is covered with white flowers, presenting a beautiful appearance. Very hardy. 25c each.



**Deutzia, Pride of Rochester**  
Deutzia, Pride of Rochester—Very large, double white flowers. 25c each.  
Deutzia, Crenata—Pink flowers. 25c each.



**Deutzia, Gracilis**  
Deutzia, Gracilis—Dwarf habit; white. 25c each.



**Hydrangea, P. G.**  
Hydrangea, P. G.—One of the most popular shrubs. White, changing to pink. 25c each.



**Weigela, Rosen**  
Weigela, Rosen—Rose colored. 25c each.  
Weigela, Candida—Pure white. 25c each.  
Weigela, Eva Ruthe—Very attractive variety; flowers deep carmine. 25c each.  
Weigela, Variegated—Fine, variegated foliage; rose colored flowers. 25c each.



**Rivers' Birch**  
Birch, Rivers' Purple-Leaved—One of the most striking lawn trees. 4-5 ft., \$1.00 each.



**Magnolia**  
Magnolia, Soulangiana. 4-5 ft., \$1.50 each.



**Norway Maple**



**American Linden or Basswood**



**Tea's Weeping Mulberry**  
Mulberry, Tea's Weeping. \$1.25 each.



**Catalpa, Bungei**  
Catalpa, Bungei—Desirable for lawn, park and cemetery planting. \$1.00 each.



**Maple, Japan Blood-Leaved**  
Maple, Japan Blood-Leaved. \$1.00 each.



**Carolina Poplar**  
Poplar, Carolina—Very rapid grower. 8-10 ft., 40c each; 10-12 ft., 50c each.



**Silver Maple**  
Maple, Silver-Leaved—Rapid grower; very hardy. 8-10 ft., 75c each; 10-12 ft., \$1 each.



**Maple, Ash-Leaved**  
Maple, Ash-Leaved. 8-10 ft., 75c each.



**Cut-Leaved Birch**  
Birch, Cut-Leaved Weeping—Graceful, drooping habit; silvery white bark and delicately cut foliage. 6-8 ft., 75c each.

**Linden, American**  
Linden, American—A rapid grower; very desirable on account of its fine, luxuriant foliage. 8-10 ft., 85c each.

**Maple, Norway**  
Maple, Norway—One of the most desirable trees for streets, parks and lawns. 8-10 ft., 75c each; 10-12 ft., \$1.00 each.

We grow a great many other varieties of ornamental trees and shrubs besides those listed. If you do not see what you want in this folder, write for our 12-page, illustrated catalog.





"DEAL DIRECT WITH THE GROWER"

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ALLEN L. WOOD

## WOODLAWN NURSERIES

ROCHESTER, N. Y.

RETAIL DEPT.  
WALTER E. WOOD

To Our Patrons:

Our prices are practically the same as a year ago. We call your special attention to this, because as you know you are paying a great deal more today for many lines of merchandise.

The Woodlawn Nurseries have felt the advancing prices. Labor is more, paper is higher, etc., etc. But we aim to bear the major part of the rising costs.

This policy is in line with our constant effort to give you first grade nursery stock at lowest possible prices. And as you know, we never sacrifice quality to make a price. Because our patrons appreciate this, we are doing a steadily increasing business. For your continued and increasing patronage, we thank you.

Yours very truly,

WOODLAWN NURSERIES

## Our Special Offer to You

This season we are giving our customers their choice of a CASH DISCOUNT or a LARGE THERMOMETER. They will be given under the following conditions:

On all orders that are received before March 1st we will allow a CASH DISCOUNT of 5 per cent. Deduct this from the total amount of the order and send us a remittance to cover the balance.

**This offer does not hold good after March 1st.**

The THERMOMETER will be given with an order of \$10.00 or more, but you are not entitled to it if you deduct the discount. **This offer holds good the entire year.**

You must deduct the DISCOUNT or ask for the THERMOMETER at the time you send in your order.

This Thermometer is 6 inches wide, 24 inches long, and of natural finish. We will sell them to customers who may desire them and whose orders are not large enough to entitle them to one as a premium. **Price \$1.00, postpaid.**

